

Re. Terpene Phenolic Product Range Changes

Almere, February 10, 2010

Dear Customer,

Arizona Chemical is announcing changes to its Sylvares® TP Terpene Phenolic resin portfolio aimed at ensuring an acceptable economic return in the ever-changing adhesives market and improving service on high volume products. The changes are as follows:

- **Sylvares® TP115** will be discontinued with immediate effect.
- **Sylvares®TP300** and **Sylvares®TP2019** are produced in the US and will no longer be stocked in Europe. These products will remain available but will now be subject to an 8 week lead time. In addition all prices for these products will increase by €300/mt effective March 1<sup>st</sup> 2010.
- **Sylvares®TP2040HME, Sylvares®TP95, Sylvares®TP105** and **Sylvares®TP7042** will continue to be produced in Europe. Again all prices will be subject to a €300/mt price increase effective March 1<sup>st</sup> 2010.

If you have any questions about these changes then please contact your Arizona Chemical Account Manager.

Yours sincerely,



Ian Wilkinson  
Marketing Manager – Upgraded Products